



March 2016

New at ECL – freight transport to IRAN

As of now, our range of products also includes transport possibilities to **IRAN**. We have regular cargo transport services with full and/or part loads by truck, sea freight and/or air freight to **IRAN**.



Please contact us. We look forward to hearing from you:
Your contact: arthur.petrosyan@ecl-online.de

Green logistics solution to Poland and Ukraine



We transport a broad variety of goods, such as paper and forestry products, goods in Big Bags or on palettes, by railcar from Germany or other Western European Countries to Poland.

With our Polish partner, we combine environmentally friendly rail transport services with cost-effective onward transport by truck within Poland and to Ukraine. Take advantage of our combined logistics solution, lower your costs and leave your green footprint.

Your contact: timo.berg@ecl-online.de

OOO ECL Rus receives Regional Parliament Economic Committee

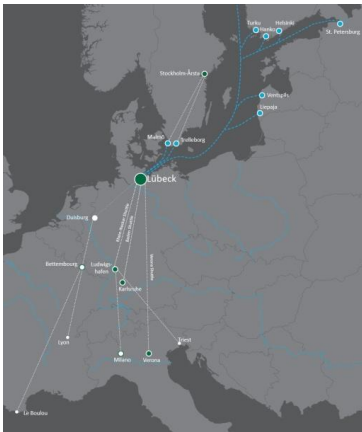


On 14 March 2016, we received a delegation from the Economic Committee of the Schleswig-Holstein Regional Parliament, accompanied by the Mayor of Lübeck, Bernd Saxe, at our office in St. Petersburg, opened just a few weeks previously. The focus of the information-gathering trip was on economic matters and cooperation.

We had a wonderful opportunity to give a presentation of our business relations in Russia and the interaction and synergy of our diverse transport possibilities. For example, our man on the spot, General Manager Dmytro Grybkov, was able to report that we have been successful in acquiring new customers for the export of timber, paper and steel from Russia. Shipping from St. Petersburg is on special roll trailers that can carry weights of up to 120 tons. In Lübeck, the goods are put into interim storage, reloaded onto trucks and delivered to end customers in Germany and Italy by ECL. We have been particularly successful in this regard in linking the Russian shipping connections between Lübeck and St. Petersburg with our intermodal rail links.

Your contact for cargo transport to/from Russia: dmytro.grybkov@ecl-online.de

ECL intensifies cooperation with shipping lines and expands its range of intermodal transport services



The Port of Lübeck has a high density of daily ferry departures and arrivals throughout the entire Baltic Region. ECL also offers daily intermodal connections between southern Germany and northern Italy to and from Lübeck. So what could be more obvious than combining these systems together more closely?

In close cooperation with the shipping lines Stena Line, TT-Line, Transfennica, Finnlines and Containerships that use the Port of Lübeck, we have developed the **“European one-stop-booking”** concept. So you can now send your unaccompanied trailer or container, for example, from Ludwigshafen to Latvia or from Sweden or Finland to Verona with just one booking.

Save cost, time and hassle. Make your **“European one-stop bookings”** with ECL’s Intermodal Transport services.

Your contact: tobias.behncke@ecl-online.de

ECL –sister now service partner for Kässbohrer

Our affiliated company Skandic Service GmbH (SSG) recently concluded a cooperation agreement with Kässbohrer Fahrzeugwerke GmbH in Goch, a leading manufacturer of semitrailers, trailers and truck bodies. Under the agreement, SSG will carry out repair and servicing work on the brands distributed by Kässbohrer. SSG operates a workshop for the maintenance and servicing of tractor units and trailers. In addition, SSG also runs a mobile repair service for the Lübeck region.



German Freight Forwarders' Standard Terms & Conditions

The German Freight Forwarders' Standard Terms & Conditions (ADSp) were amended on 1 January 2016.

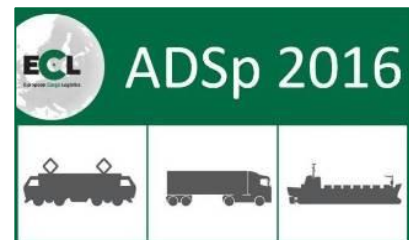
The new Terms & Conditions are part of our terms and conditions of business, which means that the new liability conditions of the ADSp 2016 also apply.

The current version of the ADSp is available at the following link.

Download:

[ADSp 2016 \(German\)](#)

[ADSp 2016 \(English\)](#)



Jörg Ullrich elected to Chamber of Commerce General Assembly



The roughly 65,000 member companies of the Lübeck Chamber of Commerce elected their new General Assembly at the end of 2015. Sixty-four entrepreneurs from the Chamber of Commerce district will hold honorary seats on the highest body of the CoC from 2016 until the end of 2021.

ECL Managing Director Jörg Ullrich went for the area of overland transport, shipping, aviation and forwarding and was elected to the General Assembly. “Strengthening the business location of Lübeck and bringing the subject of logistics to the fore in our region means an awful lot to me. The Lübeck region will play a very important role in the future as a logistics location. The seat on the General Assembly of the Lübeck Chamber of Commerce gives me the opportunity to help actively shape the future-oriented topic of logistics in our region”, said Ullrich.

ECL donation to animal welfare



from left to right:
Ursel Steen, Nina Lübker, Jörg Ullrich



With a cheque for €1,500 in his pocket, our Managing Director, Jörg Ullrich, visited the Lübeck Animal Shelter in mid-December 2015 with our colleague, Ursel Steen, to hand over the ECL Christmas donation to Nina Lübker from the organisation “Tierschutz Lübeck und Umgebung e.V.”. During a tour of the grounds and a visit to the accommodation for dogs, cats and mice, we could see ourselves how well and lovingly the most various pets are housed and cared for.

“We were able to gain a very interesting and positive insight into the work of the association and are really delighted to make a contribution to this with our donation”, commented Jörg Ullrich.

Training successfully completed at ECL



On 28.01.2016, Ms. Josephine Losand successfully completed her vocational training at ECL. Ms. Losand passed her examination to become a Logistics and Services Specialist with distinction following an accelerated training period of 2 ½ years. We are delighted that Ms. Losand will continue to actively assist and support us after her training.

ECL personal

Long-service anniversary 25 years:

01.12.2015: Heike Hirsebeck (Rostock)

01.01.2016: Timo Berg (Lübeck)

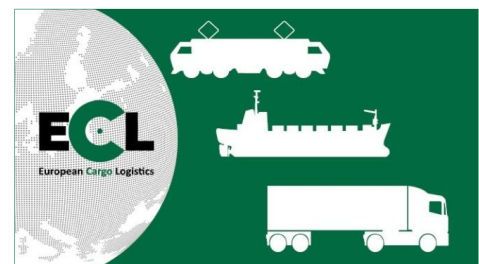
01.01.2016: Oliver Berg (Lübeck)

Long-service anniversary 30 years:

01.03.2016: Birgit Rosburg (Lübeck)

New to ECL:

01.03.2016: Steffen Gau (Rostock)



EXHIBITIONS / EVENTS / APPOINTMENTS



21th International Exhibition for Transport and Logistics Services
19. - 21. April 2016 in Moskow Crocus Expo Pavillon 1

8th Baltic Logistics Conference 2016
Mecklenburg-Vorpommern
26. May 2016 in the Rotunde of Hanse Messe Rostock



2nd Short Sea Shipping Days in Lübeck
22. – 23. June 2016
Musik- und Kongresshalle Lübeck

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