



March 2018

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Paper and forestry product logistics



In 2017, we handled 1.2 million tons of all kinds of goods via our Lübeck and Rostock locations.

Around 80% of the transported goods are paper and forestry products.

Of this, a good 30% of the loads are transported by rail, whether by railcar or by trailer as part of an intermodal transport consignment.

Intermodal Services

Verona Shuttle 7th and 8th round trip launched



Having already established a seventh regular departure in October last year, the continuing demand on the market led to the implementation of a further round trip as early as January 2018.

In the current configuration, we have free capacities for the following departures:

- **from Lübeck:**
 - early Thursday (new departure)
 - late Thursday
 - Sunday
- **from Verona:**
 - Monday
 - early Wednesday (new departure)

For all other departures, there might also be capacity available for spot inquiries.

Your commercial contact: tobias.behncke@ecl-online.de

Your operational contact: veronashuttle@ecl-online.de

Ruhr Shuttle: New Destination

Ruhr Shuttle: Herne stopped - Duisburg & Lyon as new destinationen



We had to discontinue our Lübeck-Herne (and return) service in autumn last year. Being aware of customer requirements on that route, we have agreed a new operator cooperation arrangement with Kombiverkehr GmbH & Co. KG and now offer 11 departures per week in each direction – i.e. 2 departures per day in each direction – on this very frequently used route.

Lübeck has a direct connection with Lyon via this new service and is therefore also available immediately.

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Your operational contact: ruhrshuttle@ecl-online.de

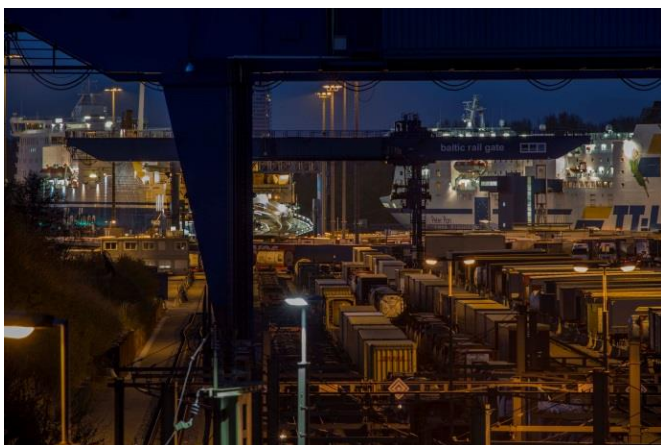
Intermodal „one-stop-shop“ link Turkey-Scandinavia v.v.

ECL has entered into a cooperation agreement with the ferry company UN Ro-Ro, which links the Adriatic port of TRIESTE with PENDIK and several other Turkish destinations. The aim is to link intermodal systems with each other and establish a major intermodal “one-stop shop” corridor between Turkey and the Baltic Sea Region (BSR). It is particularly important to mention that we have established a link between Sweden and Trieste on this route through an intermodal land bridge via Ludwigshafen-Lübeck.

This “one-stop shop” system is suitable for all types of containers, craneable trailers and swap bodies.

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Your operational contact: rns@ecl-online.de



ECL Weihnachtsspende 2017 für S.O.S. e.V.



Just before Christmas, on 14 December 2017, Managing Director Jörg Ullrich and our colleague Gabriela Röhr-Müller presented our 2017 Christmas donation cheque to the Selbsthilfe Organisation Soziales e.V. (S.O.S. e.V.) self-help social organisation. The donation cheque will benefit the **Café W.u.T. (Warm and Dry)** meeting place in Lübeck.

Café W.u.T. is a meeting point for people who are socially deprived. The staff, who are all volunteers, take care of homeless men and women of all age groups, pensioners with inadequate social pensions (who do not claim basic social security out of false pride), young people with no fixed income, single parents and their children (infants and toddlers), as well as addicts and mentally ill people.

Every day, the staff serve a hot lunch to around 100 of their fellow human beings who are in need. With the trend rising! In addition to something to eat and drink, there is also the possibility for them to wash and dry their clothes, with showers also available for personal hygiene.

Café W.u.T. is mainly visited by guests of German nationality, but people fleeing from violence and war also seek shelter and help there.

It is particularly tough in the winter months, and Café W.u.T. then provides a few sleeping areas for homeless people. So some sleeping bags will also be purchased from the ECL donation.



Jörg Ullrich middle back, Gabriele Röhr-Müller 2. from left. - Photo: ECL

From our TRAINEE programme

Full steam ahead...

In Lübeck



Tessa-Michelle



Jannick

... was the motto for our new generation of trainees, with three young people starting their training at ECL on 1 August 2017 (in Lübeck) and 1 September 2017 (in Rostock) to become transport and logistics service providers.

Tessa-Michelle Aschenbrenner and Jannick Schubert have now settled in very well in Lübeck, as has Sergiy Kriwoschejew in Rostock.

In Rostock



Sergiy

Erasmus+ - international internship

As part of the EU programme for education, vocational training, youth and sport, our trainee in Rostock, Adrian Berndt, has completed an almost 4-week international internship at a recruiting agency company in Malta. While he was there, Adrian dealt mainly with the administration of personnel files. "The colleagues there were all very helpful and I got to know a lot of young people from lots of different countries during my stay who also did an internship there. "I'm very grateful to ECL for giving me this chance to spend some time abroad, which has provided me with a lot of valuable experience", says Adrian.



30-year company anniversary:

01.03.2018: Kersten Tiedeken (Lübeck)

New at ECL in Lübeck:

01.02.2018: Anna-Lena Thiedig (Bookkeeping)



Move to Hafenhaus port building



At the beginning of October, we were faced with a strict schedule to pack more than 30 years of everyday office routine in Karlstrasse into 600 boxes and prepare everything for the big move. The first truck was loaded on the Thursday, with the last of a total of seven trucks unloaded at the Hafenhaus on the Saturday. Everything was moved to its designated position and the desks and cabinets put back into place. On the Sunday, a whole team of hardworking helpers ensured that all of the IT and telephone systems were wired correctly and the ECL team was then able to resume its work again on the Monday.

Exhibition / Events / Appointments



INTERNATIONAL RAIL FREIGHT BUSINESS ASSOCIATION
(IBS) e.v.

Frühjahrskongress in Lübeck

12. – 13. April 2018



TransRussia in Moskau

17. – 19. April 2018



3. Shortsea Shipping Days

Lübeck

20.-21. Juni 2018



Branchennetzwerk der Logistik für die Region Lübeck e.V.

8. logRegio Logistikforum

Lübeck

13. September 2018



Hafen Hamburg Marketing

Hafenabend St. Petersburg

20. September 2018

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